



## READ!



For those who are interested in learning more about the ideas presented in this book, we recommend the following books.

- *Greatest Miracle in the World* by Og Mandino
- *How to Win Friends and Influence People* by Dale Carnegie
- *Think and Grow Rich* by Napoleon Hill
- *The Purpose Driven Life* by Rick Warren
- *Unlimited Power* by Anthony Robbins
- *E-Myth Revisited* by Michael E. Gerber

- *7 Habits of Highly Effective People* by Stephen Covey
- *Richest Man in Babylon* by George S. Clason
- *One Minute Manager* by Ken Blanchard
- *Influence: Science and Practice* by Robert B. Cialdini
- *The Dream Giver* by Bruce Wilkinson
- *Financial Peace* by Dave Ramsey
- *See You at the Top* by Zig Ziglar
- *The Road Less Traveled* by M. Scott Peck
- *The Four Agreements* by Don Miguel Ruiz
- *In My Own Words* by Mother Teresa
- *No Greater Love* by Mother Teresa
- *A Simple Path* by Mother Teresa
- *First Things First* by Stephen R. Covey, A. Roger Merrill,  
and Rebecca R. Merrill
- *Copy This!* by Paul Orfalea and Ann Marsh
- *Built to Last* by Jim Collins and Jerry I. Porras
- *The Spell Binder's Gift* by Og Mandino
- *Key to Yourself* by Venice Bloodworth
- *Sam Walton: Made in America* by Sam Walton  
and John Huey
- *You and Your Network* by Fred Smith
- *Wake Up and Live* by Dorothea Brande

- *How to Read a Book* by Mortimer J. Adler  
and Charles Van Doren
- *Coming Out of the Ice* by Victor Herman
- *The Bible*
- *The Lessons of History* by Will Durant and Ariel Durant
- *Developing the Leader within You* by John C. Maxwell
- *Developing the Leaders around You* by John C. Maxwell
- *Guerrilla Marketing* by Jay Conrad Levinson
- *Principle Centered Leadership* by Stephen R. Covey
- *Tuesdays with Morrie* by Mitch Albom
- *The 7 Habits of Highly Effective Families* by Stephen R. Covey  
and Sandra Merrill Covey
- *The Millionaire Next Door* by Thomas J. Stanley  
and William D. Danko
- *The Wealthy Barber* by David Chilton
- *Men Are from Mars, Women Are from Venus* by John Gray
- *The Rainmaker* by John Grisham
- *Out of the Crisis* by W. Edwards Deming
- *Who Moved My Cheese?* by Spencer Johnson  
and Kenneth H. Blanchard
- *The Thinker's Way* by John Chaffee
- *The Selling Bible* by John F. Lawhon
- *Don't Fire Them, Fire Them Up* by Frank Pacetta

- *The Firm* by John Grisham
- *The Chamber* by John Grisham
- *Billy Bathgate* by E. L. Doctorow
- *The Ragamuffin Gospel* by Brennan Manning
- *A New Pair of Glasses* by Chuck C.
- *The Great Gatsby* by F. Scott Fitzgerald
- *The Autobiography of Benjamin Franklin* by Benjamin Franklin
- *When Life is a Barbed Wire Fence* by Greg Winston
- *God Owns My Business* by Stanley Tam
- *Jack: Straight from the Gut* by Jack Welch and John A. Byrne
- *The McKinsey Way* by Ethan M. Rasiel
- *Message in a Bottle* by Nicholas Sparks
- *Be Happy You Are Loved* by Robert H. Schuller
- *A Tale of Three Kings* by Gene Edwards
- *In the Heart of the World* by Mother Teresa
- *An Encounter with a Prophet* by Clyde A. Lewis
- *Small Miracles* by Yitta Halberstam
- *The Christmas Box* by Richard Paul Evans
- *Living Faith* by Jimmy Carter
- *The Celestine Prophecy* by James Redfield
- *The Deming Management Method* by Mary Walton

- *Rich Dad, Poor Dad* by Robert T. Kiyosaki  
and Sharon L. Lechter
- *The Performance Edge* by Robert K. Cooper
- *Corporate Lifecycles* by Ichak Adizes
- *How to Make Luck* by Marc Myers
- *The Change* by Robert Grupe
- *Trump: Surviving at the Top* by Donald J. Trump
- *A Passion to Win* by Sumner Redstone and Peter Knobler
- *The Millionaire Mind* by Thomas J. Stanley
- *Pushing the Envelope* by Harvey Mackay
- *The CEO Chronicles* by Glenn Rifkin and Douglas Matthews
- *Business Dad* by Tom Hirschfeld and Julie Hirschfeld
- *Prescription for Success* by Anne Morgan
- *Making a Habit of Success* by Mack R. Douglas
- *Business at the Speed of Thought* by Bill Gates
- *Zig Ziglar's Secrets of Closing the Sale* by Zig Ziglar
- *Prospecting Your Way to Sales Success* by Bill Good
- *Leap of Strength* by Walt Sutton
- *How to Have Power and Confidence in Dealing with People*  
by Les Giblin
- *The Keys to Empowerment* by Ken Blanchard, John P. Carlos,  
and Alan Randolph

- *Leadership by the Book* by Ken Blanchard, Bill Hybels, and Phil Hodges
- *Whale Done!* by Ken Blanchard, Thad Lacinak, Chuck Tompkins, and Jim Ballard
- *Bill Gates Speaks* by Janet Lowe
- *Living the 7 Habits* by Stephen R. Covey
- *On Becoming Baby Wise* by Gary Ezzo and Robert Bucknam
- *Seabiscuit* by Laura Hillenbrand
- *University of Success* by Og Mandino
- *God is Not in the Thesaurus* by Bo Don Cox
- *I Dare You!* by William H. Danforth
- *Turning Hurts Into Halos* by Robert H. Schuller
- *The One Minute Father* by Spencer Johnson
- *Hope from My Heart* by Rich DeVos
- *More Than Enough* by Dave Ramsey
- *Getting to Yes* by Roger Fisher and William Ury
- *It's Not about the Bike* by Lance Armstrong and Sally Jenkins
- *Kiss Theory Good Bye* by Bob Prosen
- *Tough Times Never Last, but Tough People Do!* by Robert H. Schuller
- *101 Reasons to Own the World's Greatest Investment* by Robert P. Miles

☞ Suggested Reading List ☞

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- *More Than a Pink Cadillac* by Jim Underwood
- *The Secrets Men Keep* by Stephen Arterburn
- *The Five Major Pieces to the Life Puzzle* by Jim Rohn
- *Gung Ho!* by Ken Blanchard and Sheldon Bowles
- *George Burns: In His Own Words* by Herb Fagen  
and George Burns
- *City Kid* by Mary MacCracken
- *Tex* by S.E. Hinton
- *An Uphill Climb* by Dave Sargeant
- *The 3 Keys to Empowerment* by Kenneth Blanchard,  
John Carlos, and Alan Randolph
- *Freedom from Fear: Overcoming Worry and Anxiety* by  
Neil T. Anderson and Rich Miller
- *Vernon Can Read!* by Vernon E. Jordan, Jr.  
and Annette Gordon-Reed
- *Big Bucks!* by Kenneth Blanchard and Sheldon Bowles
- *When God Winks at You* by Squire Rushnell
- *The Prayer of Jabez* by Bruce Wilkinson
- *Grinding It Out: The Making of McDonald's* by Ray Kroc  
and Robert Anderson

